



Strengthening Our Leadership In The Grain-based Food Industry

Results & Progress Towards Our Long-term Strategy

Our ESG Journey

# Global Baking Leader and a Key Player in The Food Industry





249 bakeries and plants



+54k routes

+153k associates

+1.5K

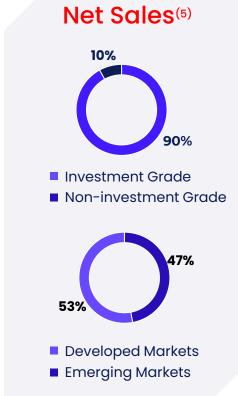
sales centers





Highly Diversified Company with Leading Positions Across Categories





#### **Net Sales**

√ Historic levels for a Q3 at GB level and also for Mexico, EAA and Latam

3Q25:

#### Adj. EBITDA Margin

✓ NorthAm double-digit margin at 10.4%

✓ **Mexico** maintained margin at above 20%

**✓ EAA** highest margin for a Q3

#### **Strategic Capital Deployment**

✓ Accretive acquisitions
✓ 2.8x leverage ratio 0.1x lower vs.
Dec 2024

Figures as of Sept 30, 2025. Market share information from Nielsen, Circana and Company Information for the countries and categories where Grupo Bimbo participates. (1) Includes operations in the US and Canada. (2) Includes operations in Central and South America. (3) Includes operations in Europe, Asia and Africa. 4) Sliced bread leaders in China, Spain, Romania, India and Morocco. Bagels included only in the UK market. (5) LTM 3Q25 Net Sales. Developed and Emerging markets, as well as Investment grade and Non-Investment Grade as per MSCI classification. (6) Adj. EBITDA: Earnings before interests, taxes, depreciation, amortization and Multiemployer Pension Plans ("MEPPS").

## Clearly Focused on the Attractive Grain-based Food Industry

Baking
#1 Global Player
1.2x larger than 2<sup>nd</sup> Player



Bimbo is a Leader in	3.7%	1.1%		
Large	US\$639 Bn	US\$183 Bn		
Resilient	2.8%	4.7%		
Growing Industries	4.7%	3.8%		

1.1% market share
 US\$183 Bn market size
 4.7% CAGR 19-24'
 3.8% CAGR 24-29'

...with Clear Trends to Continue Driving Growth:

More **natural ingredients** and functional benefits Preference on health and transparency

Conscious snacking & Meal **snackification**Local ingredients spreading globally

## Our Strong Portfolio Of Leading Brands That Resonate With Consumers





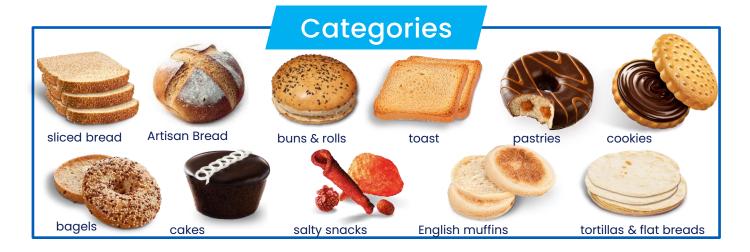




# Strategically Positioned To Reach Our Consumers and Build Brand Loyalty



Bimbo is the most chosen food brand in Mexico and the top 5 brand among the FMCG<sup>(1)</sup> sector in Mexico and Latin American households<sup>(2)</sup>



#### Channels

Our distribution fleet travels every day the equivalent to **110 trips** in aggregate around the world

Retail

Supermarkets Convenience **Traditional** 

"Mom & Pops"

QSR

Quick Service Restaurants **Others** 

Foodservice Wholesale Vending machines

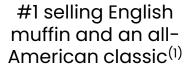
## We are Geared to Meet Every Consumption Occasion In People's Life

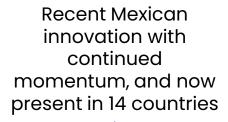


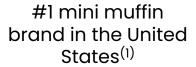












Prepared without added fats, colorants, or artificial preservatives, using a slow baking method that retains the natural flavor of the ancestral grains.



Developed internally, present in 20 countries, and became #1 mainstream bread brand in the US<sup>(1)</sup>









# At The Same Time Addressing Evolving Needs Through Our Innovation Pillars

### 6 Key Levers



Clean label
Positive nutrition
Smart portions
Fortified options

Best Nutritional Profiles



Circular economy

Nutritional

Nutritional transparency onpack and online

Transparent Sustainable Brands



Cereal-diversity

Nutritional
balance

Healthier Plant Based Diets



Investments in startups

Alliances to improve and create disruptive products



VENTURES



"Snackification"
Health & Wellness
Value added
premium brands

**Key Trends** 



Scale, brand penetration, great products

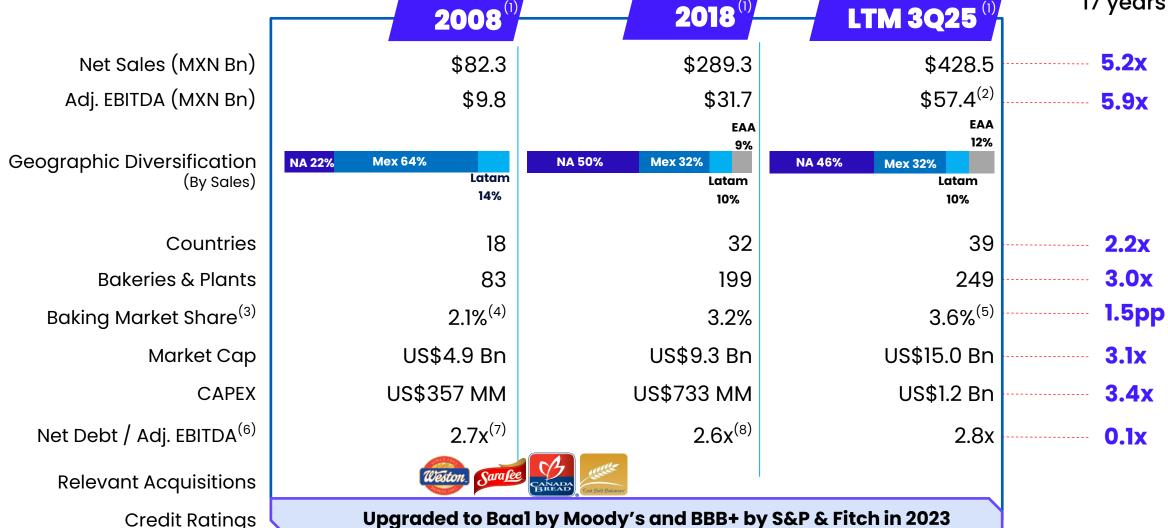
Innovation centers

Consumer-driven

Success Drivers

### **Driving Consistent Growth And Profitability**

Evolution &
Growth in the last
17 years



<sup>(1)</sup> Results prepared in accordance with Mexican GAAP. (2) Figures with IFRS 16. Adj. EBITDA: Earnings before interests, taxes, depreciation, amortization and MEPPs. (3) GlobalData. Includes: Bread, Rolls, Cakes, Pastries, Cookies (Sweet Biscuits, Savory Biscuits) and Morning Goods. (4) Calculated with 2009 revenues of GB and the baked goods' market value by GlobalData. (5) Information as of 2024. (6) Adj. EBITDA w/o IFRS16. (7) Leverage ratio pro-forma for Weston Foods acquisition. (8) Leverage ratio pro-forma for Canada Bread acquisition.

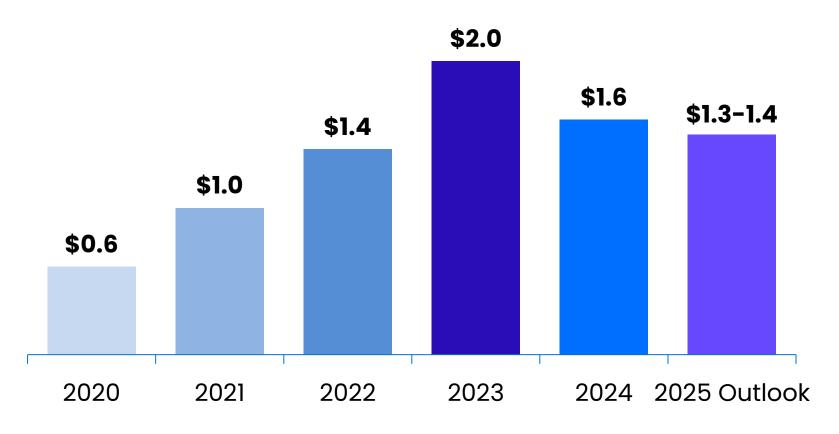
# Highly Resilient Adj. EBITDA Margins and Expansion Across Most Regions

#### **ADJ. EBITDA MARGIN %**

- Favorable mix
- New manufacturing capabilities
- Increased scale
- Productivity investments driving SG&A efficiencies
- Accretive strategic acquisitions
- Distribution network optimization
- Successful turnaround projects with a long-term view
- Inflationary environment
- Weak consumption environment in the U.S.

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	2019	2020	2021	2022	2023	2024	LTM 3Q25	3Q24	3Q25	
Grupo Bimbo	13.0%	13.7%	14.0%	13.4%	13.7%	13.6%	13.4%	14.7%	14.7%	
North America	11.3%	12.9%	12.2%	11.0%	10.5%	8.4%	8.1%	9.5%	10.4%	
Mexico	19.3%	18.3%	19.0%	17.9%	18.9%	20.3%	20.3%	21.9%	20.4%	
EAA	6.3%	7.6%	7.9%	7.0%	7.2%	9.4%	9.6%	10.0%	11.2%	
LatAm	2.2%	4.9%	6.2%	8.9%	9.6%	9.0%	9.2%	9.7%	8.6%	

# Capex Investments As A Top Priority, Consistent With Our Long-term Algorithm



### **Our CAPEX Strategy**

Top priority
Business Continuity
Growth Expansion
Productivity

The peak investments have been completed



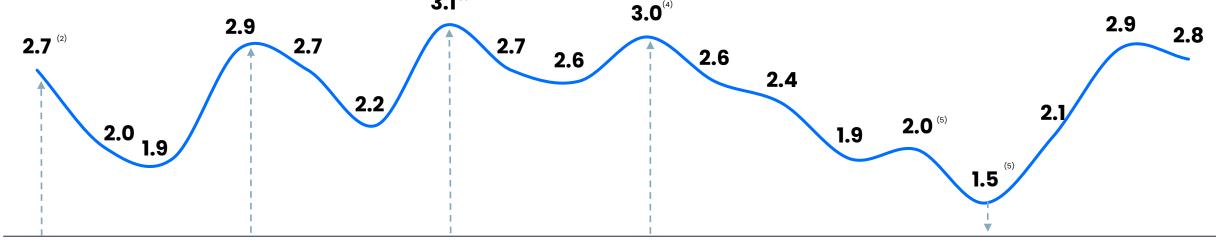
**Elevated Multi-Year CAPEX Plan** 

to Enhance Our Capabilities and Ensure Continued Growth

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### Sustainable Growth With Proven Ability To Deleverage





2022 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2023 2024 3025







**CAD\$ 1.8 Bn** 





US\$ 650 mm

) mm +US\$ 1.4 Bn

US\$ 2.4 Bn

International, Inc. for an Enterprise value of Ps. \$25.8Bn.

US\$ 709 mm

(1) Adj. EBITDA w/o IFRS16: Earnings before interests, taxes, depreciation, amortization and MEPPs. (2) The acquisition of Weston Foods was consummated in January 2009. Leverage ratio giving pro-forma effect to the Weston Foods acquisition as if such acquisition (and the incurrence of the indebtedness thereof) was consummated on December 31st, 2008. (3) The acquisition of Canada Bread was consummated in May 2014. Leverage ratio giving pro-forma effect to the Canada Bread acquisition as if such acquisition was consummated on May 31, 2014, and Adjusted EBITDA includes 5 months of the EBITDA reported by Canada Bread for such year. (4) The acquisition of East Balt was consummated in October 2017. Leverage ratio giving pro-forma effect to the East Balt acquisition includes 9.5 months of the EBITDA reported by East Balt for such year (Ps.1,060 million or \$56 million converted at the exchange rate of Ps.18.92 per \$1 dollar which is the average of the daily exchange rates published by Banco de Mexico for the year ended December 31st, 2017). Our Adjusted EBITDA for the year ended December 31st, 2017, was Ps.27,289 mm. (5) Includes Ricolino's divestiture to Mondelēz

### Conservative Debt Profile And Ample Liquidity

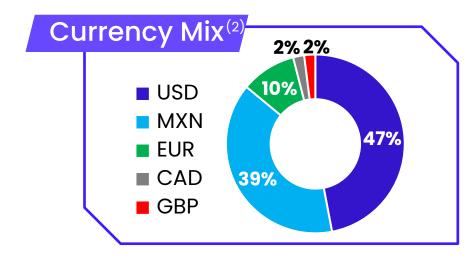
**Total Debt** US \$8,524 mm<sup>(1)</sup>

Avg. Tenor 9.89 yrs.

Avg. Cost 6.41%

Fixed 82%

Ratings S&P BBB+ | Moody's Baal | Fitch BBB+





Undrawn Sustainability-linked Committed Revolver Facility



Figures in US\$ mm as of September 30, 2025 converted with end of period FX of \$18.38 Ps./US. Debt profile does not include US \$91 mm of long-term debt at subsidiary level (maturity range 2026-2034).
(1) Net of issuance costs (2) Considers derivatives and withholding tax.

## Responsible Financial Management Strategy

02 03

#### Committed to a robust balance sheet

3Q25 Net leverage: 2.8x 3Q25 Cash & Equivalents: US\$741 mm<sup>(1)</sup>

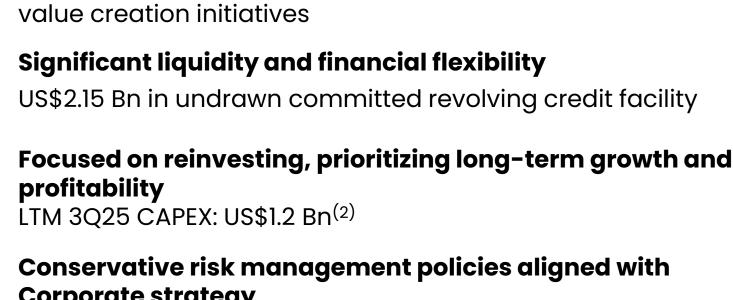
Efficient working capital management

Ongoing efforts to continue improving working capital and

profitability

**Corporate strategy** 

Hedging strategy for commodities and FX risks



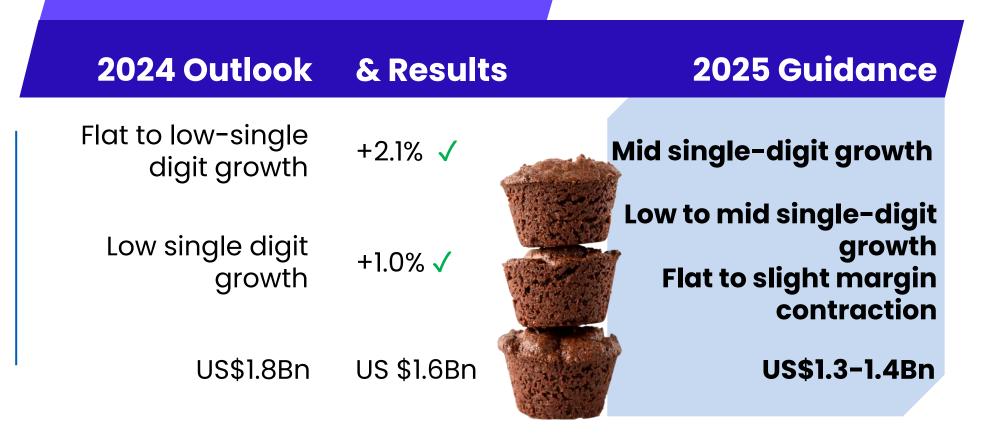


### 2025 Guidance Reaffirmed

**NET SALES** 

**ADJ. EBITDA**(1)

**CAPEX** 



# Leading Management Team With Top-notch Corporate Governance

#### Committees

#### **Audit and Corporate**

#### **Finance and Planning**

#### **Evaluation, Results and Nominations**

#### **Steering Committee**

Rafael Pamias CEO

Diego Gaxiola CFO

Jorge Guillermo Zárate Chief Supply Chain Officer

Juan Muldoon Chief People Officer

Raúl Obregón Executive VP, GB

Fernando Lerdo de Tejada Executive VP, GB

Mark Bendix Executive VP, GB

José Manuel Guzmán President, Bimbo Mexico

Alejandro Rodríguez President, Barcel

Tony Gavin President, Bimbo Bakeries USA

#### **Board of Directors**

Daniel Servitje – Executive Chair

39% independent 28% women

### Recognitions

- Recognized as one of the Most Ethical Companies in the World for the ninth consecutive year, according to Ethisphere
- Recognized by Merco as the Company with the Best Corporate Reputation in Mexico, for the ninth consecutive year



### Clear and Ambitious Sustainability Strategy



We are aligned to:











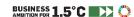












# With Strong Commitment and Progress Towards our Sustainability Goals

#### 2030 Goals

#### **Progress as of 2024**



100% simple and natural recipes in baking and snacks

100% products will be part of a healthy plant-based diet

100% products with nutritional transparency

- 45% of sales accomplish ≥3.5 stars according to the Health Star Rating System (HSR)
- 99% of daily consumption products are now free from artificial flavors and colorants
- 94% of daily bread, buns & breakfast portfolio with positive nutrition
- +89M households reached with our Whole Grains Breads

baked

1 social impact project at least per work center

- 1.64 TRIR<sup>(2)</sup>
- 29.4% leadership positions occupied by women
- 266 Good Neighbor projects in 28 countries with +533,000 beneficiaries
- · 26 average training hours per associate

baked



**FORLIFF** 



Achieve the science-based target in line with a 1.5°C future

Reduction of Co<sup>2</sup> emissions vs. 2019: 50% Scope 1 and 28% Scope 3

To create safe, healthy, diverse, equitable

100% packaging supports a circular economy

and inclusive workplaces

200,000 hectares of wheat farmed through regenerative agriculture

- 97% renewable energy in 28 countries
- 7,572 vehicles with alternative fuels, 4,200 are electric
- 19% reduction in our Scope 3 CO<sub>2</sub> emissions
- +130,000 solar panels installed in 9 countries
- 94% of packaging made from recyclable materials
- 100% treated water is reused vs 2020 base line
- +300,000 hectares of wheat and corn farmed through regenerative agriculture

### Our Contribution to SDG<sup>(1)</sup>





















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